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INTERNATIONAL

To: Fairtrade partners
cc: Fairtrade International Staff
FLO-CERT staff

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May 5th, 2017

Subject: Price Announcement on fresh vegetables - Standards and Pricing Unit

Dear partners,

The Standards & Pricing Unit (S&) is glad to announce Fairtrade Prices for the following fresh vegetables: a) Kale (any edible Brassica known as Kale), b) Brussel sprouts and c) Radicchio. The prices has been set under the Quick Entrance scheme, it means Ex Works commercial price and Fairtrade Premium equal to the 15% of the Ex Works commercial price. Prices have been set for Small Producers and Hired Labor Organizations.

CLARIFICATION ON FRESH CABBAGE

Cabbage refers to any edible *Brassica* known as Cabbage.

The Fairtrade Prices for these vegetables are presented in the table below. The Fairtrade Premium is paid in addition to the negotiated price. The Fairtrade Prices will be also available during the next days in the Fairtrade Minimum Price and Premium Database on our website under <http://www.fairtrade.net/price-and-premium-info.html>.

Specific Product Standard	Product Variety	Price applies to	Currency / Quantity x unit	Price level ¹	Fairtrade Minimum Price value	Fairtrade Premium value	Valid from
Kale (any edible <i>Brassica</i> known as Cabbage)							
Vegetables	Conventional, Organic	Worldwide (SPO) Africa, Latin America and the Caribbean (HL)	-	Ex Works	Commercial price	15% of commercial price	05/05/2017
Brussel sprouts							
Vegetables	Conventional, Organic	Worldwide (SPO) Africa, Latin America and the Caribbean (HL)	-	Ex Works	Commercial price	15% of commercial price	05/05/2017
Radicchio							
Vegetables	Conventional, Organic	Worldwide (SPO) Africa, Latin America and the Caribbean (HL)	-	Ex Works	Commercial price	15% of commercial price	05/05/2017

¹**Ex Works** means that fresh vegetables are delivered by SPOs to their buyers in bulk crates of plastic, at the premises of their buyer.



Clarification on Ex Works Fairtrade Premium for fresh vegetables:

The amount of Premium must be estimated based on the *Ex Works commercial price* of the “fresh” vegetable which corresponds to the traded product that is delivered by producers at the premises of their buyers. In no cases the amount of Premium would be estimated on the Ex Works commercial price of processed, preserved or prepared vegetables. If the fresh vegetable is for export, the Ex Works commercial price should refer to the fresh vegetable non-peeled for export; if the fresh vegetable is for processing, the Ex Works commercial price should refer to the fresh vegetable non-peeled for processing, and so on. If a producer sells a processed, preserved or prepared vegetable, the amount of Premium will be also estimated based on the Ex Works commercial price of the “fresh” vegetable non-peeled.

For more information, please contact José Paredes at: j.paredes@fairtrade.net

Best regards,
Andreas Kratz