

LIVING WAGE REFERENCE PRICES FOR CONVENTIONAL AND ORGANIC BANANAS

Valid from 1 January 2027 to 31 December 2027

[AQUÍ EN ESPAÑOL](#)

[ICI EN FRANÇAIS](#)

Country	Price unit	ORGANIC BANANA												
		Ex Works						FOB (port of shipment)						
		For industry		For Fairtrade supply chains				For industry		For Fairtrade supply chains				
		LWRP	LWD	FMP	Cash disbursement from FP	FLWD	FLWRP	LWRP	LWD	FMP	Cash disbursement from FP	FLWD	FLWRP	loading port
DomRep	USD/box 18.14kg	12.63	1.23	11.40	0.30	0.93	12.33	17.58	1.23	16.35	0.30	0.93	17.28	Manzanillo
DomRep	USD/box 18.14kg	12.63	1.23	11.40	0.30	0.93	12.33	17.63	1.23	16.40	0.30	0.93	17.33	Caucedo
Ghana	EUR/box 18.14kg	12.63	0.43	12.20	0.25	0.18	12.38	15.43	0.43	15.00	0.25	0.18	15.18	Tema
Colombia	USD/box 18.14kg	11.85	0.00	11.85	0.00	0.00	11.85	15.85	0.00	15.85	0.00	0.00	15.85	Sta Marta
Ecuador	USD/box 18.14kg	11.15	0.00	11.15	0.00	0.00	11.15	15.25	0.00	15.25	0.00	0.00	15.25	coming from El Oro to Bolivar port
Ecuador	USD/box 18.14kg	11.15	0.00	11.15	0.00	0.00	11.15	15.60	0.00	15.60	0.00	0.00	15.60	coming from El Oro to Guayaquil port
Ecuador	USD/box 18.14kg	11.15	0.00	11.15	0.00	0.00	11.15	15.85	0.00	15.85	0.00	0.00	15.85	coming from El Oro to Posorja port
Ecuador	USD/box 18.14kg	11.15	0.00	11.15	0.00	0.00	11.15	15.40	0.00	15.40	0.00	0.00	15.40	coming from Sta Elena/Los Rios/Guayas/Cañar/Cotopaxi to Guayaquil port
Ecuador	USD/box 18.14kg	11.15	0.00	11.15	0.00	0.00	11.15	15.45	0.00	15.45	0.00	0.00	15.45	coming from Sta Elena/Los Rios/Guayas/Cañar/Cotopaxi to Posorja port
Peru	USD/box 18.14kg	10.80	0.00	10.80	0.00	0.00	10.80	15.30	0.00	15.30	0.00	0.00	15.30	Paíta

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Country	Price unit	CONVENTIONAL BANANA												
		Ex Works						FOB (port of shipment)						
		For industry		For Fairtrade supply chains				For industry		For Fairtrade supply chains				
		LWRP	LWD	FMP	Cash disbursement from FP	FLWD	FLWRP	LWRP	LWD	FMP	Cash disbursement from FP	FLWD	FLWRP	loading port
Cameroon	EUR/box 18.14kg	9.20	0.30	8.90	0.25	0.05	8.95	11.90	0.30	11.60	0.25	0.05	11.65	Douala
DomRep	USD/box 18.14kg	10.04	1.14	8.90	0.30	0.84	9.74	14.94	1.14	13.80	0.30	0.84	14.64	Manzanillo
DomRep	USD/box 18.14kg	10.04	1.14	8.90	0.30	0.84	9.74	14.94	1.14	13.80	0.30	0.84	14.64	Caucedo
Ghana	EUR/box 18.14kg	9.69	0.34	9.35	0.25	0.09	9.44	12.44	0.34	12.10	0.25	0.09	12.19	Tema
Colombia	USD/box 18.14kg	9.65	0.00	9.65	0.00	0.00	9.65	13.40	0.00	13.40	0.00	0.00	13.40	Sta Marta/Turbo
Ecuador	USD/box 18.14kg	8.30	0.00	8.30	0.00	0.00	8.30	12.25	0.00	12.25	0.00	0.00	12.25	coming from El Oro to Bolivar port
Ecuador	USD/box 18.14kg	8.30	0.00	8.30	0.00	0.00	8.30	12.60	0.00	12.60	0.00	0.00	12.60	coming from El Oro to Guayaquil port
Ecuador	USD/box 18.14kg	8.30	0.00	8.30	0.00	0.00	8.30	12.90	0.00	12.90	0.00	0.00	12.90	coming from El Oro to Posorja port
Ecuador	USD/box 18.14kg	8.30	0.00	8.30	0.00	0.00	8.30	12.45	0.00	12.45	0.00	0.00	12.45	coming from Sta Elena/Los Ríos/Guayas/Cañar/Cotopaxi to Guayaquil port
Ecuador	USD/box 18.14kg	8.30	0.00	8.30	0.00	0.00	8.30	12.50	0.00	12.50	0.00	0.00	12.50	coming from Sta Elena/Los Ríos/Guayas/Cañar/Cotopaxi to Posorja port
Nicaragua	USD/box 18.14kg	8.09	0.09	8.00	0.09	0.00	8.00	11.49	0.09	11.40	0.09	0.00	11.40	Corinto
Nicaragua	USD/box 18.14kg	8.09	0.09	8.00	0.09	0.00	8.00	12.74	0.09	12.65	0.09	0.00	12.65	Moin (Costa Rica)/Cortés (Honduras)



LIVING WAGE REFERENCE PRICES FOR CONVENTIONAL AND ORGANIC BANANAS

Valid from 1 January 2027 to 31 December 2027

LWRP = LIVING WAGE REFERENCE PRICE FOR INDUSTRY REFERENCE ($LWRP = FMP + LWD$)

LWD = LIVING WAGE DIFFERENTIAL FOR INDUSTRY REFERENCE

FMP = FAIRTRADE MINIMUM PRICE FOR FAIRTRADE SUPPLY CHAINS

FP = FAIRTRADE PREMIUM CASH DISBURSEMENT, FOR FAIRTRADE SUPPLY CHAINS

FLWD = FAIRTRADE LIVING WAGE DIFFERENTIAL FOR FAIRTRADE SUPPLY CHAINS, WHICH MAY BE PAID TO THE PREMIUM COMMITTEE OR TO THE EMPLOYER AS AGREED BY SUPPLY CHAIN ACTORS

FLWRP = FAIRTRADE LIVING WAGE REFERENCE PRICE FOR FAIRTRADE SUPPLY CHAINS

$FLWD = LWRP - FMP - 0.30$

IF: $LWD \leq 0$, THEN THE FAIRTRADE RETAILER DOES NOT PAY ANYTHING IN ADDITION TO THE FMP AND FP

IF: $LWD > 0$, THEN THE FAIRTRADE RETAILER MUST PAY THE LWD IN ADDITION TO THE FMP AND THE FP

LIVING WAGE REFERENCE PRICES FOR CONVENTIONAL AND ORGANIC BANANAS

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AQUÍ EN ESPAÑOL

País	Unidad de precio	BANANO ORGÁNICO												
		Ex Works						FOB (puerto de embarque)						
		Para la industria		Para cadenas de abastecimiento Fairtrade				Para la industria		Para cadenas de abastecimiento Fairtrade				
		LWRP	LWD	FMP	Distribució n de FP en efectivo	FLWD	FLWRP	LWRP	LWD	FMP	Distribució n de FP en efectivo	FLWD	FLWRP	puerto de embarque
RepDom	USD/caja 18.14kg	12.63	1.23	11.40	0.30	0.93	12.33	17.58	1.23	16.35	0.30	0.93	17.28	Manzanillo
RepDom	USD/caja 18.14kg	12.63	1.23	11.40	0.30	0.93	12.33	17.63	1.23	16.40	0.30	0.93	17.33	Caucedo
Ghana	EUR/caja 18.14kg	12.63	0.43	12.20	0.25	0.18	12.38	15.43	0.43	15.00	0.25	0.18	15.18	Tema
Colombia	USD/caja 18.14kg	11.85	0.00	11.85	0.00	0.00	11.85	15.85	0.00	15.85	0.00	0.00	15.85	Sta Marta
Ecuador	USD/caja 18.14kg	11.15	0.00	11.15	0.00	0.00	11.15	15.25	0.00	15.25	0.00	0.00	15.25	llegando desde El Oro a puerto Bolivar
Ecuador	USD/caja 18.14kg	11.15	0.00	11.15	0.00	0.00	11.15	15.60	0.00	15.60	0.00	0.00	15.60	llegando desde El Oro a puerto Guayaquil
Ecuador	USD/caja 18.14kg	11.15	0.00	11.15	0.00	0.00	11.15	15.85	0.00	15.85	0.00	0.00	15.85	llegando desde El Oro a puerto Posorja
Ecuador	USD/caja 18.14kg	11.15	0.00	11.15	0.00	0.00	11.15	15.40	0.00	15.40	0.00	0.00	15.40	llegando desde Sta Elena/Los Ríos/Guayas/Cañar/Cotopaxi a puerto Guayaquil
Ecuador	USD/caja 18.14kg	11.15	0.00	11.15	0.00	0.00	11.15	15.45	0.00	15.45	0.00	0.00	15.45	llegando desde Sta Elena/Los Ríos/Guayas/Cañar/Cotopaxi a puerto Posorja
Perú	USD/caja 18.14kg	10.80	0.00	10.80	0.00	0.00	10.80	15.30	0.00	15.30	0.00	0.00	15.30	Paita

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País	Unidad de precio	BANANO CONVENCIONAL												
		Ex Works						FOB (puerto de embarque)						
		Para la industria		Para cadenas de abastecimiento Fairtrade				Para la industria		Para cadenas de abastecimiento Fairtrade				
		LWRP	LWD	FMP	Distribución de FP en efectivo	FLWD	FLWRP	LWRP	LWD	FMP	Distribución de FP en efectivo	FLWD	FLWRP	puerto de embarque
Camerún	EUR/caja 18.14kg	9.20	0.30	8.90	0.25	0.05	8.95	11.90	0.30	11.60	0.25	0.05	11.65	Douala
RepDom	USD/caja 18.14kg	10.04	1.14	8.90	0.30	0.84	9.74	14.94	1.14	13.80	0.30	0.84	14.64	Manzanillo
RepDom	USD/caja 18.14kg	10.04	1.14	8.90	0.30	0.84	9.74	14.94	1.14	13.80	0.30	0.84	14.64	Caucedo
Ghana	EUR/caja 18.14kg	9.69	0.34	9.35	0.25	0.09	9.44	12.44	0.34	12.10	0.25	0.09	12.19	Tema
Colombia	USD/caja 18.14kg	9.65	0.00	9.65	0.00	0.00	9.65	13.40	0.00	13.40	0.00	0.00	13.40	Sta Marta/Turbo
Ecuador	USD/caja 18.14kg	8.30	0.00	8.30	0.00	0.00	8.30	12.25	0.00	12.25	0.00	0.00	12.25	llegando desde El Oro a puerto Bolivar
Ecuador	USD/caja 18.14kg	8.30	0.00	8.30	0.00	0.00	8.30	12.60	0.00	12.60	0.00	0.00	12.60	llegando desde El Oro a puerto Guayaquil
Ecuador	USD/caja 18.14kg	8.30	0.00	8.30	0.00	0.00	8.30	12.90	0.00	12.90	0.00	0.00	12.90	llegando desde El Oro a puerto Posorja
Ecuador	USD/caja 18.14kg	8.30	0.00	8.30	0.00	0.00	8.30	12.45	0.00	12.45	0.00	0.00	12.45	llegando desde Sta Elena/Los Ríos/Guayas/Cañar/Cotopaxi a puerto Guayaquil
Ecuador	USD/caja 18.14kg	8.30	0.00	8.30	0.00	0.00	8.30	12.50	0.00	12.50	0.00	0.00	12.50	llegando desde Sta Elena/Los Ríos/Guayas/Cañar/Cotopaxi a puerto Posorja
Nicaragua	USD/caja 18.14kg	8.09	0.09	8.00	0.09	0.00	8.00	11.49	0.09	11.40	0.09	0.00	11.40	Corinto
Nicaragua	USD/caja 18.14kg	8.09	0.09	8.00	0.09	0.00	8.00	12.74	0.09	12.65	0.09	0.00	12.65	Moin (Costa Rica)/Cortés (Honduras)



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LWRP = PRECIO DE REFERENCIA DEL SALARIO DIGNO, REFERENCIA PARA LA INDUSTRIA ($LWRP = FMP + LWD$)

LWD = DIFERENCIAL DE SALARIO DIGNO, REFERENCIA PARA LA INDUSTRIA

FMP = PRECIO MÍNIMO FAIRTRADE PARA CADENAS DE SUMINISTRO FAIRTRADE

FP = DESEMBOLSO EN EFECTIVO DE LA PRIMA FAIRTRADE, PARA CADENAS DE SUMINISTRO FAIRTRADE

FLWD = DIFERENCIAL DE SALARIO DIGNO FAIRTRADE PARA CADENAS DE SUMINISTRO FAIRTRADE, QUE PUEDE PAGARSE AL COMITÉ DE LA PRIMA O AL EMPLEADOR, SEGÚN LO ACORDADO POR LOS ACTORES DE LA CADENA DE SUMINISTRO

FLWRP = PRECIO DE REFERENCIA DEL SALARIO DIGNO DE COMERCIO JUSTO FAIRTRADE PARA LAS CADENAS DE SUMINISTRO DE COMERCIO JUSTO FAIRTRADE.

$FLWD = LWRP - FMP - 0.30$

SI: $LWD \leq 0$, ENTONCES EL MINORISTA FAIRTRADE NO PAGA NADA ADEMÁS DEL FMP Y FP; SI: $LWD > 0$, ENTONCES EL MINORISTA FAIRTRADE DEBE PAGAR EL LWD ADEMÁS DEL FMP Y EL FP

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ICI EN FRANÇAIS

Pays	Unité de prix	BANANE BIOLOGIQUE												
		Ex Works						FOB (port de chargement)						
		Pour l'industrie		Pour les chaînes d'approvisionnement Fairtrade				Pour l'industrie		Pour les chaînes d'approvisionnement Fairtrade				
		LWRP	LWD	FMP	Décaissement de fonds du FP	FLWD	FLWRP	LWRP	LWD	FMP	Décaissement de fonds du FP	FLWD	FLWRP	port de chargement
RépDom	USD/carton 18.14kg	12.63	1.23	11.40	0.30	0.93	12.33	17.58	1.23	16.35	0.30	0.93	17.28	Manzanillo
RépDom	USD/carton 18.14kg	12.63	1.23	11.40	0.30	0.93	12.33	17.63	1.23	16.40	0.30	0.93	17.33	Caucedo
Ghana	EUR/carton 18.14kg	12.63	0.43	12.20	0.25	0.18	12.38	15.43	0.43	15.00	0.25	0.18	15.18	Tema
Colombie	USD/carton 18.14kg	11.85	0.00	11.85	0.00	0.00	11.85	15.85	0.00	15.85	0.00	0.00	15.85	Sta Marta
Équateur	USD/carton 18.14kg	11.15	0.00	11.15	0.00	0.00	11.15	15.25	0.00	15.25	0.00	0.00	15.25	en provenance d'El Oro vers le port de Bolívar
Équateur	USD/carton 18.14kg	11.15	0.00	11.15	0.00	0.00	11.15	15.60	0.00	15.60	0.00	0.00	15.60	en provenance d'El Oro vers le port de Guayaquil
Équateur	USD/carton 18.14kg	11.15	0.00	11.15	0.00	0.00	11.15	15.85	0.00	15.85	0.00	0.00	15.85	en provenance d'El Oro vers le port de Posorja
Équateur	USD/carton 18.14kg	11.15	0.00	11.15	0.00	0.00	11.15	15.40	0.00	15.40	0.00	0.00	15.40	en provenance de Santa Elena/Los Ríos/Guayas/Cañar/Cotopaxi vers le port de Guayaquil
Équateur	USD/carton 18.14kg	11.15	0.00	11.15	0.00	0.00	11.15	15.45	0.00	15.45	0.00	0.00	15.45	en provenance de Santa Elena/Los Ríos/Guayas/Cañar/Cotopaxi vers le port de Posorja
Pérou	USD/carton 18.14kg	10.80	0.00	10.80	0.00	0.00	10.80	15.30	0.00	15.30	0.00	0.00	15.30	Paita

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Pays	Unité de prix	BANANE CONVENTIONNELLE												
		Ex Works						FOB (port de chargement)						
		Pour l'industrie		Pour les chaînes d'approvisionnement Fairtrade				Pour l'industrie		Pour les chaînes d'approvisionnement Fairtrade				
		LWRP	LWD	FMP	Décaissement de fonds du FP	FLWD	FLWRP	LWRP	LWD	FMP	Décaissement de fonds du FP	FLWD	FLWRP	port de chargement
Cameroun	EUR/carton 18.14kg	9.20	0.30	8.90	0.25	0.05	8.95	11.90	0.30	11.60	0.25	0.05	11.65	Douala
RépDom	USD/carton 18.14kg	10.04	1.14	8.90	0.30	0.84	9.74	14.94	1.14	13.80	0.30	0.84	14.64	Manzanillo
RépDom	USD/carton 18.14kg	10.04	1.14	8.90	0.30	0.84	9.74	14.94	1.14	13.80	0.30	0.84	14.64	Caucedo
Ghana	EUR/carton 18.14kg	9.69	0.34	9.35	0.25	0.09	9.44	12.44	0.34	12.10	0.25	0.09	12.19	Tema
Colombie	USD/carton 18.14kg	9.65	0.00	9.65	0.00	0.00	9.65	13.40	0.00	13.40	0.00	0.00	13.40	Sta Marta/Turbo
Équateur	USD/carton 18.14kg	8.30	0.00	8.30	0.00	0.00	8.30	12.25	0.00	12.25	0.00	0.00	12.25	en provenance d'El Oro vers le port de Bolívar
Équateur	USD/carton 18.14kg	8.30	0.00	8.30	0.00	0.00	8.30	12.60	0.00	12.60	0.00	0.00	12.60	en provenance d'El Oro vers le port de Guayaquil
Équateur	USD/carton 18.14kg	8.30	0.00	8.30	0.00	0.00	8.30	12.90	0.00	12.90	0.00	0.00	12.90	en provenance d'El Oro vers le port de Posorja
Équateur	USD/carton 18.14kg	8.30	0.00	8.30	0.00	0.00	8.30	12.45	0.00	12.45	0.00	0.00	12.45	en provenance de Santa Elena/Los Ríos/Guayas/Cañar/Cotopaxi vers le port de Guayaquil
Équateur	USD/carton 18.14kg	8.30	0.00	8.30	0.00	0.00	8.30	12.50	0.00	12.50	0.00	0.00	12.50	en provenance de Santa Elena/Los Ríos/Guayas/Cañar/Cotopaxi vers le port de Posorja
Nicaragua	USD/carton 18.14kg	8.09	0.09	8.00	0.09	0.00	8.00	11.49	0.09	11.40	0.09	0.00	11.40	Corinto
Nicaragua	USD/carton 18.14kg	8.09	0.09	8.00	0.09	0.00	8.00	12.74	0.09	12.65	0.09	0.00	12.65	Moin (Costa Rica)/Cortés (Honduras)

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LWRP = PRIX DE REFERENCE DU SALAIRE VITAL POUR LA REFERENCE SECTORIELLE ($LWRP = FMP + LWD$)

LWD = DIFFERENTIEL DE SALAIRE VITAL POUR LA REFERENCE SECTORIELLE

FMP = PRIX MINIMUM DU COMMERCE EQUITABLE POUR LES CHAINES D'APPROVISIONNEMENT DU COMMERCE EQUITABLE

FP = DECAISSEMENT DE LA PRIME DU COMMERCE EQUITABLE, POUR LES CHAINES D'APPROVISIONNEMENT DU COMMERCE EQUITABLE

FLWD = DIFFERENCE DE SALAIRE VITAL DU COMMERCE EQUITABLE POUR LES CHAINES D'APPROVISIONNEMENT DU COMMERCE EQUITABLE, QUI PEUT ETRE VERSEE AU COMITE DES PRIMES OU A L'EMPLOYEUR, COMME CONVENU PAR LES ACTEURS DE LA CHAINE D'APPROVISIONNEMENT

FLWRP = PRIX DE REFERENCE DU SALAIRE DE SUBSISTANCE DU COMMERCE EQUITABLE POUR LES CHAINES D'APPROVISIONNEMENT DU COMMERCE EQUITABLE

$FLWD = LWRP - FMP - 0,30$

SI : $LWD \leq 0$, ALORS LE DETAILLANT DU COMMERCE EQUITABLE NE PAIE RIEN EN PLUS DU FMP ET DU FP

SI : $LWD > 0$, LE DETAILLANT DU COMMERCE EQUITABLE DOIT PAYER LA LWD EN PLUS DU FMP ET DU FP