



**FAIRTRADE**  
INTERNATIONAL

To: Traders, Small Producer Organizations  
and Hired Labour Organizations  
Fairtrade members

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cc: Standards Committee  
Fairtrade International staff  
FLOCERT staff

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## **Revised Trader Standard and amendment of related requirements in generic Small-scale Producer Organizations and Hired Labour Organization standards**

Dear partners,

During its meetings that took place on [23-25 September 2025](#), [23-25 March 2026](#) and [21 May 2026](#), the Standards Committee decided on a revised version of the Trader Standard. For details on the decision please refer to the minutes of the Standards Committee meeting available on our website. The approved changes are the result of a full standard revision as part of the monitoring and review cycle.

The revised Trader Standard includes changes aimed at improving the practicality of requirements on traceability, human rights and environmental due diligence and enhancing fairness and transparency in trading relationships. As part of that, all voluntary best practices are now deleted and some of these practices are incorporated into existing core requirements.

Key updates include a new requirement on forced labour awareness, revisions of requirements for pre-finance and market information, updates to the traceability chapter including a new option called Identity Preservation, and refinements to Human Rights and Environmental Due Diligence (HREDD) requirements. The revised standard also introduces a new category of companies that need to be monitored is added into the scope of the standard. Finally, new requirements addressing unfair trading practices have been added.

In the [Small-scale Producer Standard \(version 2.10\)](#) and [Hired Labour Standard \(version 2.4\)](#), one new clause on written agreement for pre-finance has been added and one requirement on marking Fairtrade products has been modified. In line with the modified HREDD requirements in the Trader Standard, the Risk Assessment requirement applicable to HLOs was also modified.

The revised Trader Standard replaces the previous version and become applicable as of 1 July 2026. Revised requirements have applicability dates of 1 July 2026, January 2027 or January 2028, as specified in the standard. The Compliance Criteria Checklist will be revised in line with these applicability dates. A detailed overview of the changes to the Fairtrade Trader Standard is provided in a separate Main Changes document.

The following documents are published on our website:

- [Revised Trader Standard, version 3.0](#)
- [Main Changes Document](#)

All documents will soon be available in Spanish, French and Portuguese on the [Fairtrade webpage](#).

The revised standard is included in the currently ongoing consultation on the evolving Fairtrade Standards (STEP). This consultation seeks for a few further amendments to the Trader Standard following the principle and risk based approach newly introduced. Please check for more details and [participate in the consultation here](#).

For more information, please contact us at [standards-pricing@fairtrade.net](mailto:standards-pricing@fairtrade.net).

Best regards,

Andreas Kratz