To: Hazelnut producers and traders,
Fairtrade members

cc:
Standards Committee
Fairtrade International
FLOCERT

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Subject: **Price Announcement – conventional and organic hazelnuts from Türkiye**

Dear partners,

Following the Fairtrade Board's 2025 decision to add Türkiye to Fairtrade's geographic scope, and in response to commercial demand from Fairtrade markets, Standards & Pricing hereby announces prices for conventional and organic hazelnuts from Türkiye.

Türkiye accounts for around 60–70% of global hazelnut production. Setting Fairtrade prices gives smallholder producers access to the Fairtrade Premium and gives buyers clear terms for their commitment.

Following the price extension procedure, no fixed Fairtrade Minimum Price is set for hazelnuts from Türkiye. Buyers and producer organisations negotiate the commercial price, and the Fairtrade Premium of 15% is paid in addition to the agreed commercial price.

Specific Product Standard	Product	Quality	Form	Country / Region	Producer Scope	Price level	Currency / Unit	Fairtrade Minimum Price	Fairtrade Premium	Date of validity
Nuts	Hazelnut	Conventional	Dried kernel	Türkiye	SPO	EXW	USD/kg	Commercial price	15%	01.01.2027
Nuts	Hazelnut	Organic	Dried kernel	Türkiye	SPO	EXW	USD/kg	Commercial price	15%	01.01.2027

The new prices come into effect on 1 January 2027 and apply to contracts signed from this date onwards. The new prices presented in the table will also be available in the Fairtrade Minimum Price and Premium database on our website under http://www.fairtrade.net/price-and-premium-info.html.

The Fairtrade Prices currently apply only to producers organized as Small Producer Organizations (SPOs). Please note that a revision of the Contract Production Standard is currently underway to include hazelnut producers in Türkiye. Once this revision is approved, the prices listed above will also apply to producers certified under the Contract Production Standard. The price table will be updated accordingly.

Only a few producers are currently Fairtrade certified for hazelnuts, and their supply may not yet meet market demand. If you cannot source hazelnuts as Fairtrade, you can request approval to use non-Fairtrade hazelnuts through the Product Composition Documented Compliance procedure, stating why Fairtrade hazelnuts cannot be used. For composite products, submit your request in CONNECT. For

composite ingredients, such as pastes or fillings, submit it to your Assurance Provider. Once your request is approved, you may use non-Fairtrade hazelnuts in your Fairtrade composite products under the All That Can Be model until Fairtrade-certified supply from Türkiye has been built up. Your composite product must still reach the 20% minimum Fairtrade content with other Fairtrade ingredients, and if the request is approved, the Fairtrade percentage declared on pack must exclude the hazelnuts. For full details about the procedure, please see Section 3.1 of the Fairtrade Exceptions and Documented Compliance Policy[1].

For support and clarification, please contact the National Fairtrade Organisation in your market.

For general information please see the **Q&A**.

For more information, please contact Standards & Pricing at standards-pricing@fairtrade.net.

Best regards,



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[1] The Documented Compliance procedure includes the case “New Fairtrade Product Standard” category to allow supply chains two years to increase Fairtrade volumes of new product, during which non-Fairtrade ingredients may be used. Hazelnuts were added in 2023, when a Fairtrade price was set for hazelnuts from Georgia, so this transition period has ended and the case can no longer be used in 2026. Extending the scope to a new origin, such as Türkiye, does not count as a new product standard.