



FAIRTRADE LABELLING ORGANIZATIONS INTERNATIONAL

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# FAIRTRADE STANDARDS

FOR  
**Wine Grapes**

FOR  
**Hired Labour**

**Current version: 01.02.2007**

**Superseded previous versions:  
01.02.2006**

**Period for stakeholders' comments and enquiries on this new version:  
Not applicable**

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**For further information and standards downloads:  
[www.fairtrade.net/standards.html](http://www.fairtrade.net/standards.html)**

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<b>PART A Generic Fairtrade Standards for Hired Labour</b>
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Refer to the generic standard for Hired Labour as a separate document as updated by FLO on its website. Note that the following parts B and C are only applicable in connection with the generic standard.

<b>PART B Product Specific Standards for Wine Grapes</b>
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The product specific standards for wine grapes apply to all products and countries for which a Fairtrade price and/or premium is set in part C below.

<b>1</b>	<b>Social Development</b>	<b>3</b>
<b>2</b>	<b>Economic Development</b>	<b>3</b>
<b>3</b>	<b>Environmental Development</b>	<b>3</b>

<b>PART C Trade Standards for Wine Grapes</b>
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## **PART B Product Specific Standards for Wine Grapes**

### **1 Social Development**

There are no additional social standards specific to wine grapes producers.

### **2 Economic Development**

There are no additional economic standards specific to wine grapes producers

### **3 Environmental Development**

There are no additional environmental standards specific to wine grapes producers.

## **PART C Trade Standards for Wine Grapes**

### **1. Product Description**

Wine is a product, which is produced out of grapes of the species *Vitis vinifera* L. The grapes are pressed. The sugar contents glucose and fructose in the grape juice are fermented into alcohol. Wine can be traded as red wine, white wine, rose wine, prickling wine, sparkling wine, alcohol free wine.

### **2. Qualities**

Fairtrade wine can be traded in bulk or bottled. The required quality standards for all forms of wine are agreed between the buyer and seller with reference to customary international trade standards.

### **3. Long Term and Stable Relationship with Producers**

Buyer and seller shall establish a long term and stable relationship in which the rights and interests of both are mutually respected. Buying/sales commitments are negotiated at the beginning of the season among the parties and fixed in a letter of intend that specifies quantities and quality with respect to the conditions for Fair Trade transactions.

### **4. Pricing and Premium**

For wine grapes the following prices and premium are set:

<b>Country</b>	<b>Fairtrade Minimum farm-gate Price per kg</b>	<b>Fairtrade Investment Premium per kg</b>	<b>Organic Differential per kg</b>
Argentina	Euro 0.25	Euro 0.05	Euro 0.05
Chile	Euro 0.25	Euro 0.05	
South Africa	Euro 0.15	Euro 0.05	Euro 0.026

### **5. Pre-financing**

On request of the seller the buyer shall make available up to 60% of the minimum FT price for the contract volume. Pre-finance must allow FLO Certified Producers to access to cash to buy FLO Fairtrade Product from their members. The involved parties arrange the details of pre-financing arrangements in the respective contracts on mutual agreement.

### **6. Information rights and obligations**

- 6.1 Clear written agreements for the Fairtrade transactions shall exist with all involved parties on all levels of processing and marketing unto the export level.
- 6.2 All involved parties undersign the respective agreements with FLO that guarantee the required transparency for all Fairtrade transactions.

### **7. International Customary Conditions**

All international customary conditions apply unless overruled by FLO Fairtrade Standards or a written agreement with FLO.