



FAIRTRADE LABELLING ORGANIZATIONS INTERNATIONAL

To: FT-certified South Africa producers and traders / all Rooibos traders
All LI directors.

cc: FLO Board
Standards Committee
FLO International e.V.staff
FLO-Cert staff

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December 14th, 2007

Subject: FLO Standards announcement:
- **New certification policy for South African Hired Labour**
- **New price for Rooibos**

Dear all,

The FLO Standards Committee has decided on the following new and revised standards:

- The FLO national guidance document for South Africa has been replaced by a FLO-Cert certification policy for South African Hired Labour. The new policy, valid since September 2007, is available on the FLO-Cert website (<http://www.flo-cert.net/admin/userfiles/file/PC%20POLICIES/South%20Africa.pdf>)

- A new Fairtrade Minimum Price and Premium have been introduced for Rooibos, to be valid from January 1st, 2008.(please see table below).

A new minimum price and premium now exist for Rooibos. The Fairtrade premium is paid in addition to the price, whether it is the market price (which applies if higher than minimum price), the negotiated price (negotiated higher than minimum price) or the Fairtrade minimum price. The prices/premiums will be integrated in the relevant Product Specific Fairtrade Standards.

Producer Scope	Currency/ Unit	Fairtrade Minimum Price (FTMP)		Fairtrade Premium (FTP)	TOTAL	TOTAL
		Ex Works	FOB		(FTMP at Ex Works + FTP)	(FTMP at FOB + FTP)
Small Farmers' Organisations						
Organic	ZAR/kg	25	30	5	30	35
Conventional	ZAR/kg	20	25	5	25	30
Hired Labour Situations						
Organic	ZAR/kg	18	23	12	30	35
Conventional	ZAR/kg	13	18	12	25	30



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In the weeks to come, the English version of the standards on the FLO server and website will be adapted to include the products/changes mentioned above. For more information, please contact Ricardo Guimarães at: r.guimaraes@fairtrade.net.

Best Regards

Andreas Kratz